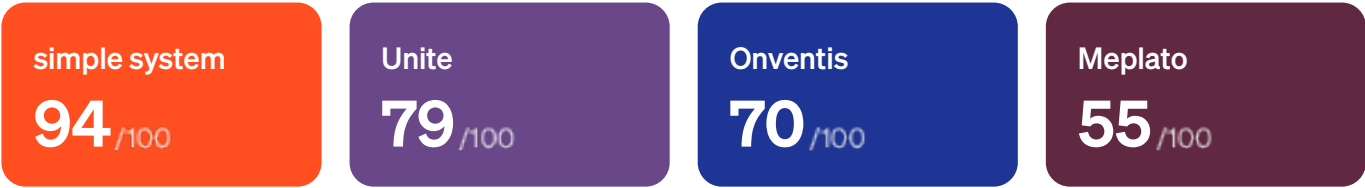


Decision Matrix for Buyers

This guide helps purchasing decision-makers in German SMEs choose the right e-procurement platform. We evaluated four leading providers — simple system, Unite (Mercateo), Onventis and Meplato — against uniform criteria tailored specifically to the needs of mid-sized companies with 50–500 employees.

Evaluation criteria: implementation speed, ERP integration, usability, supplier freedom, breadth of features, neutrality and rollout effort.

Overall Score at a Glance



The Feature Comparison

Feature	simple system	Unite	Onventis	Meplato
Plug-and-play SAP connection	✓	✓	✓	✓
Suppliers without registration	✓	✓	✓	✓
Single-creditor model	✗	✓	✗	✓
Supplier portal incl. self-service	✓	✓	✓	✓
ERP integration	✓	✓	✓	✓
Time to go-live	1–2 weeks	2–4 weeks	3–4 weeks	6–12 weeks
Own network / marketplace	✓	✓	✓	✓
Approval workflows	✓	✓	✓	✓
B2C-like user interface	✓	✓	✓	✓
Rules / role management	Integrated	Medium	High	Low

Provider Profiles at a Glance

simple system

94 /100

Specialist for indirect procurement with a strong SAP focus and a plug&play approach. simple system is the only provider to fully meet all criteria in the matrix.

Ideal for: companies that want to digitalize indirect demand quickly, simply and cost-effectively.

- ✓ Fastest implementation (1–2 weeks) · Highest usability · Strongest OCI/SAP integration
- ✗ No single-creditor model

Unite

79 /100

One of the largest B2B trading networks in Europe. Combines marketplace and e-procurement with a strong single-creditor model.

Ideal for: companies that purchase in a network-driven way or need to consolidate many suppliers.

- ✓ Large supplier network · Single-creditor model · Stable processes
- ✗ Longer rollout times (4–12 weeks) · Less deep ERP integration

Onventis

70 /100

Complete P2P/SRM system with the broadest range of features. Suitable for complex procurement organizations, but often oversized for purely indirect procurement.

Ideal for: companies looking for a full-fledged procurement system including tenders.

- ✓ Broadest range of features · Strong workflows · Good supplier management
- ✗ Implementation 3–4 months · High complexity · No single-creditor model

Meplato

55 /100

Strong specialist in the catalog and product-data area. Less suitable as a comprehensive platform solution for operational indirect procurement.

Ideal for: companies focused on catalog quality and structured product data.

- ✓ Very good product data · Many suppliers without registration
- ✗ No complete P2P process · Low role management · 6–12 weeks implementation

Methodology & Transparency

This comparison was created by simple system based on publicly available product information, customer feedback and internal evaluations (as of: spring 2026). The evaluation criteria were defined based on common requirements of mid-sized purchasing organizations in Germany. We recommend additionally requesting your own demos from all providers.

Test simple system in a free demo

No commitment, no payment details required.

[Book a demo →](#)